

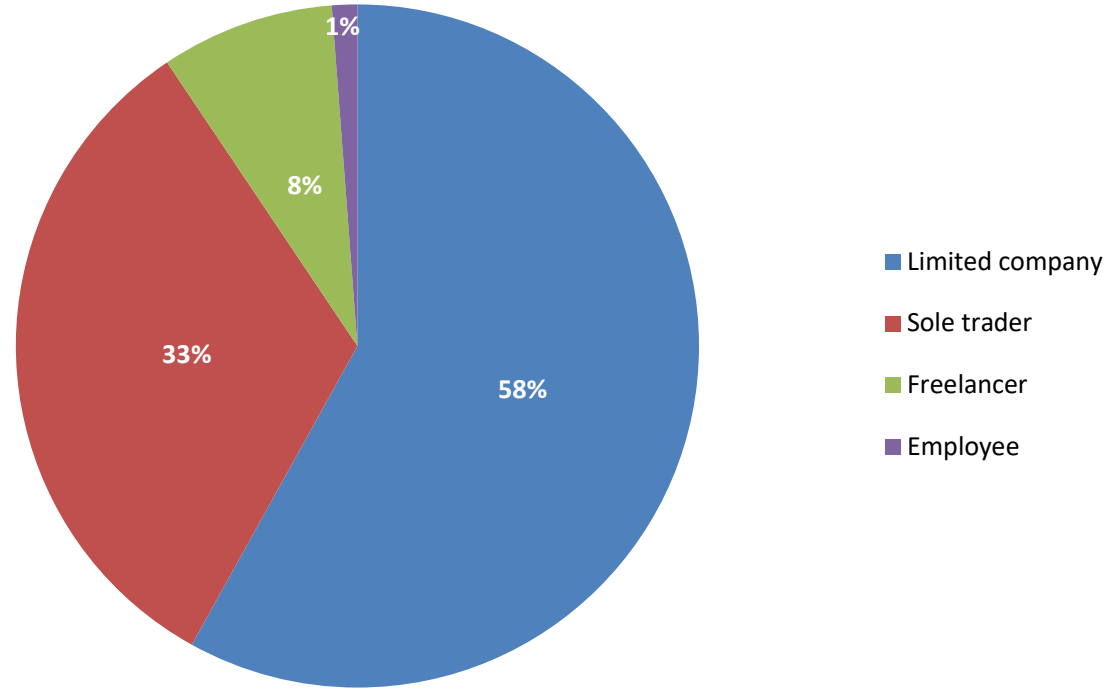


2019 Interior Design Fees Research

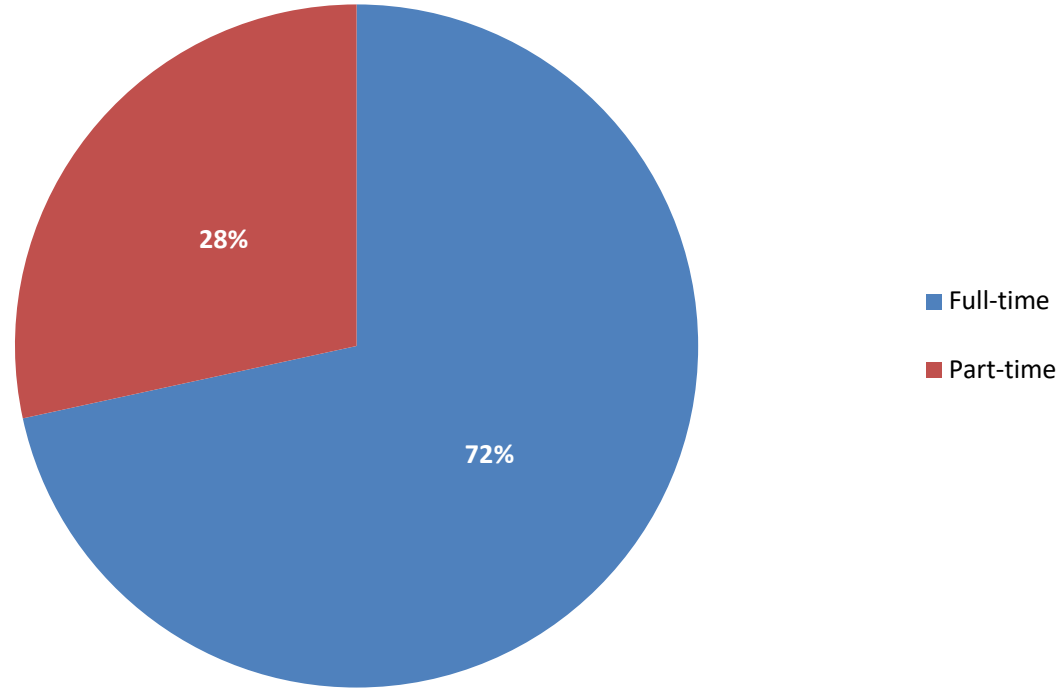


Business Structure

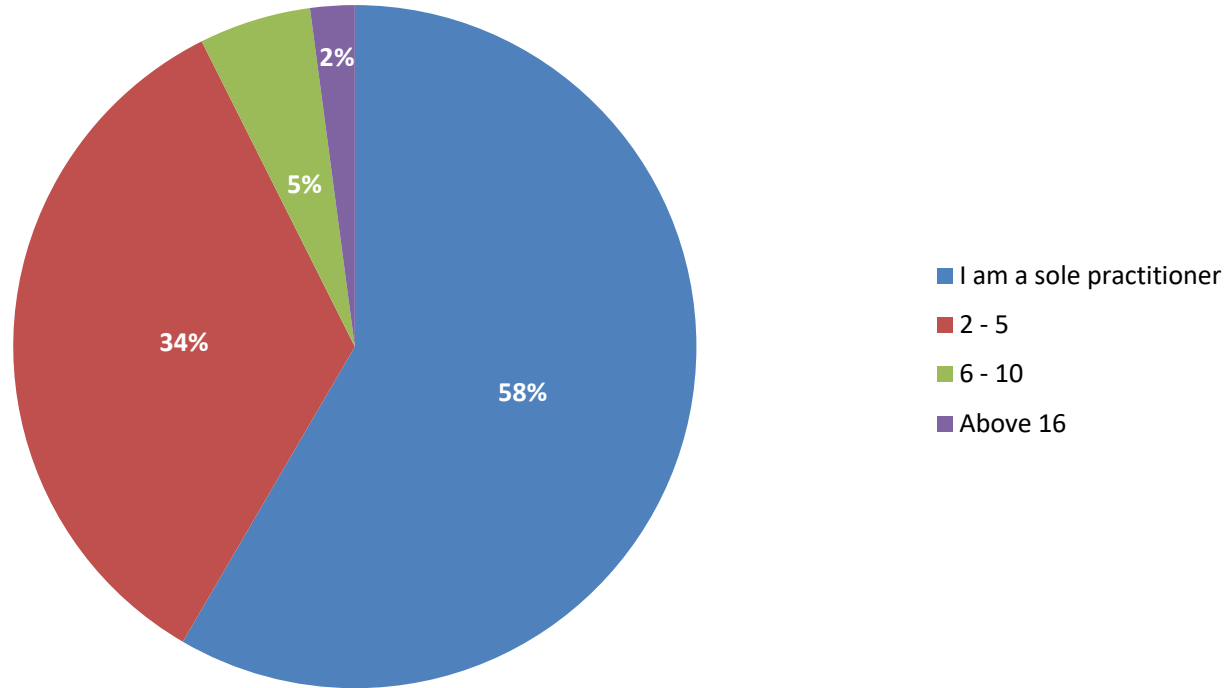
How do you supply professional interior design services to your clients?



What hours do you work as an interior designer?

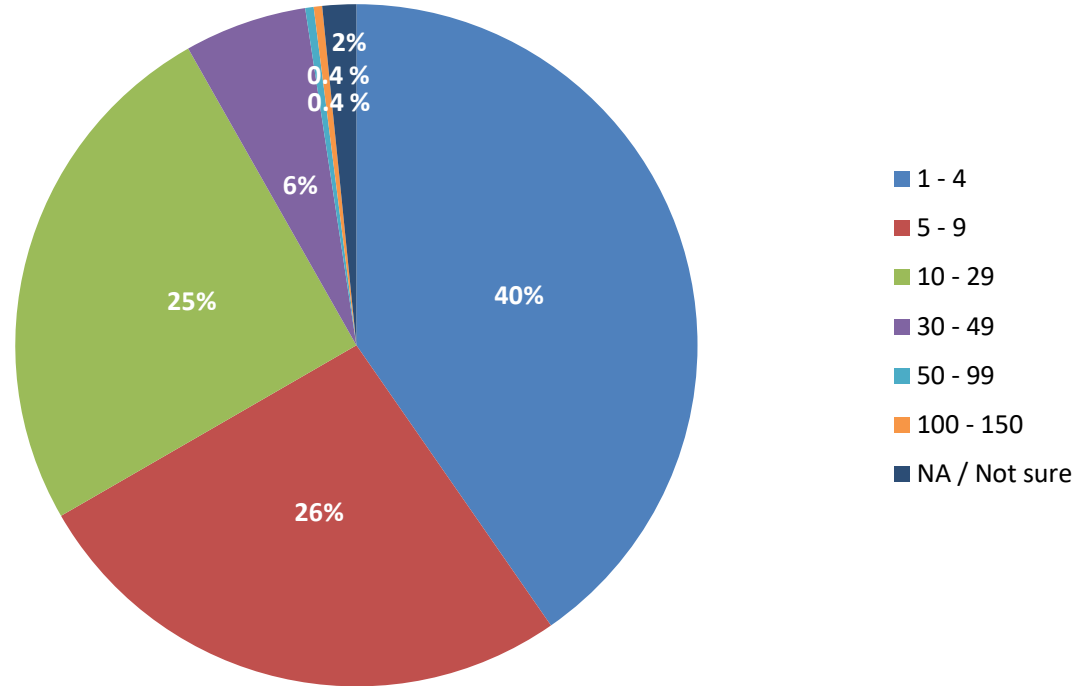


How many full-time employees (including yourself) does your company employ?

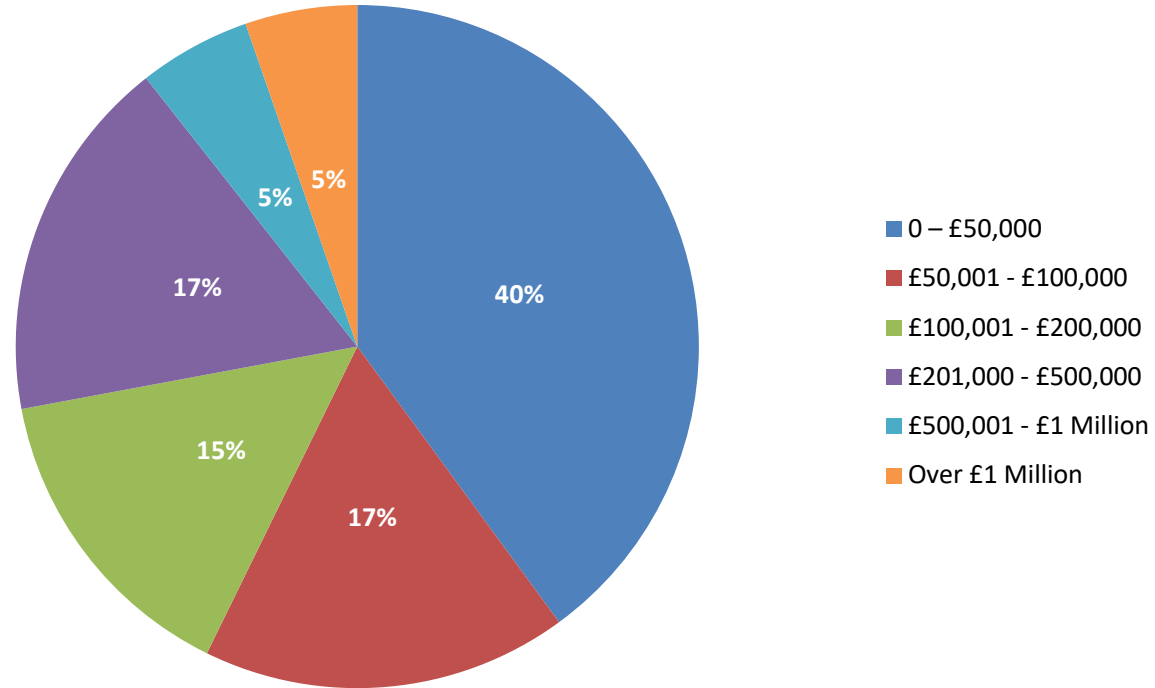


Approximately how many projects did you work on in 2018?

(Your best estimate is fine.)



What was your company turnover as of the last financial year?

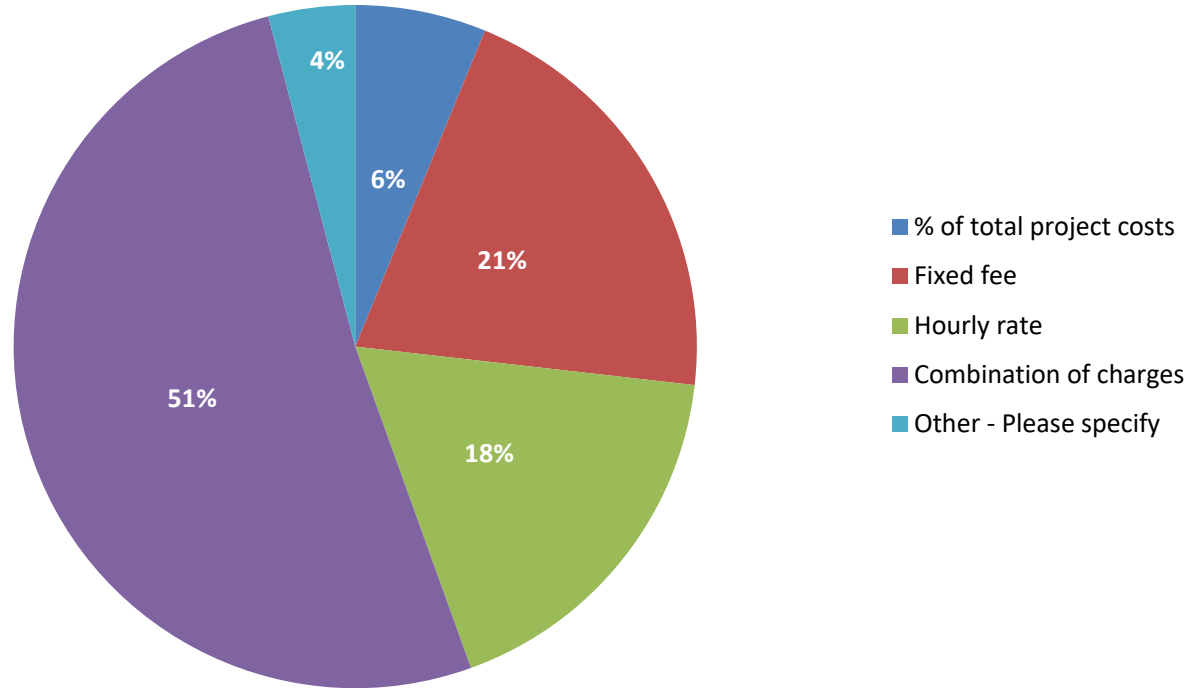




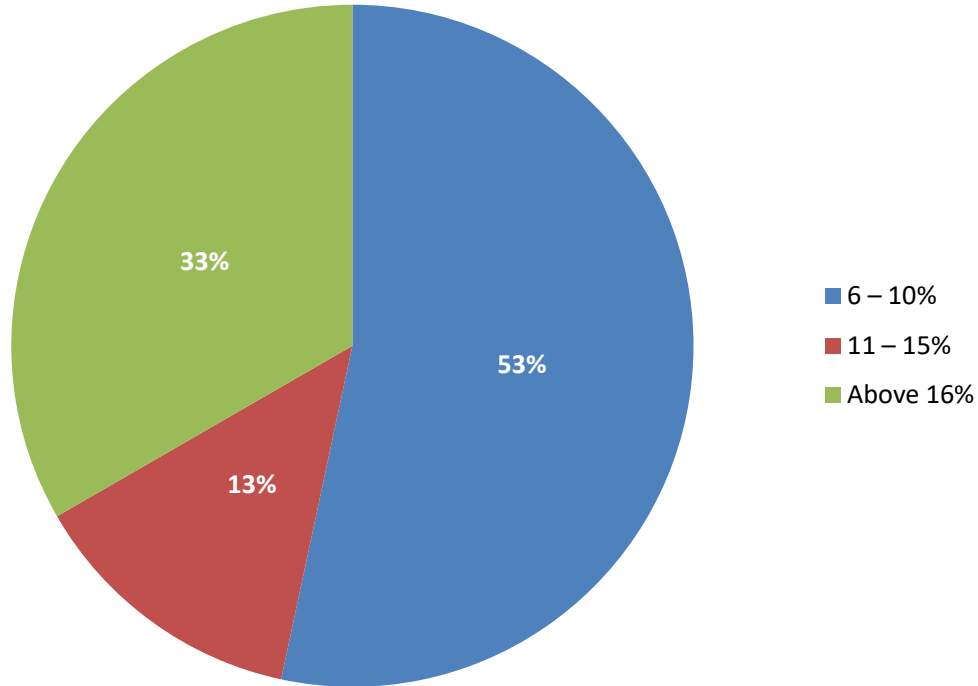
Fees Structure

How do you charge for your design work?

(Design work in this context includes visiting site, taking a brief, developing a design, producing drawings etc. It does not include supplying FF&E)

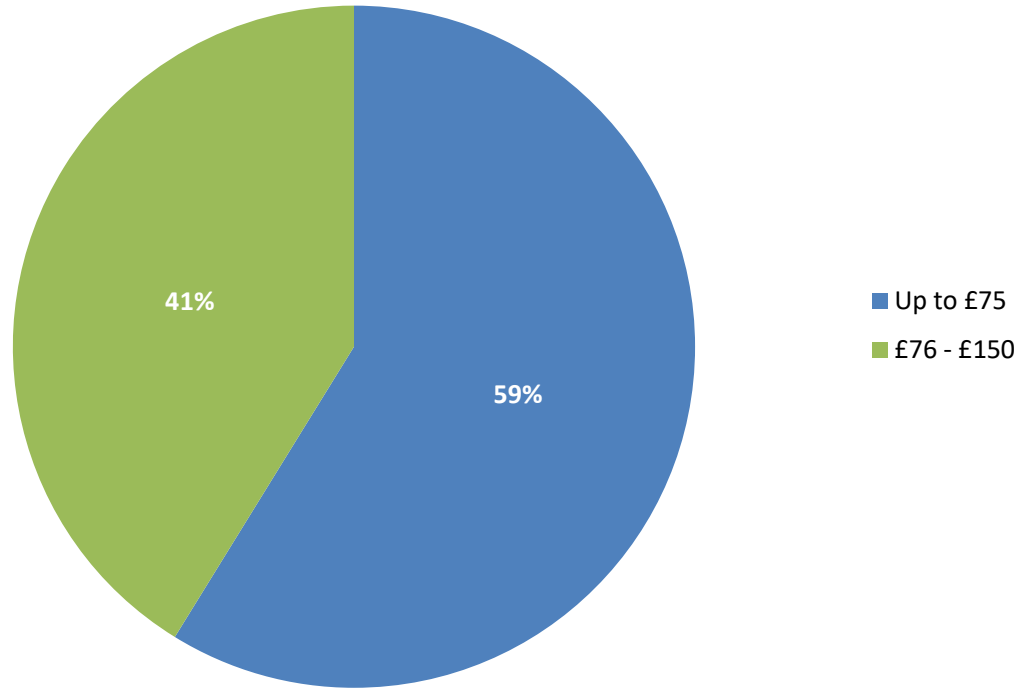


What % of the total project cost do you charge?

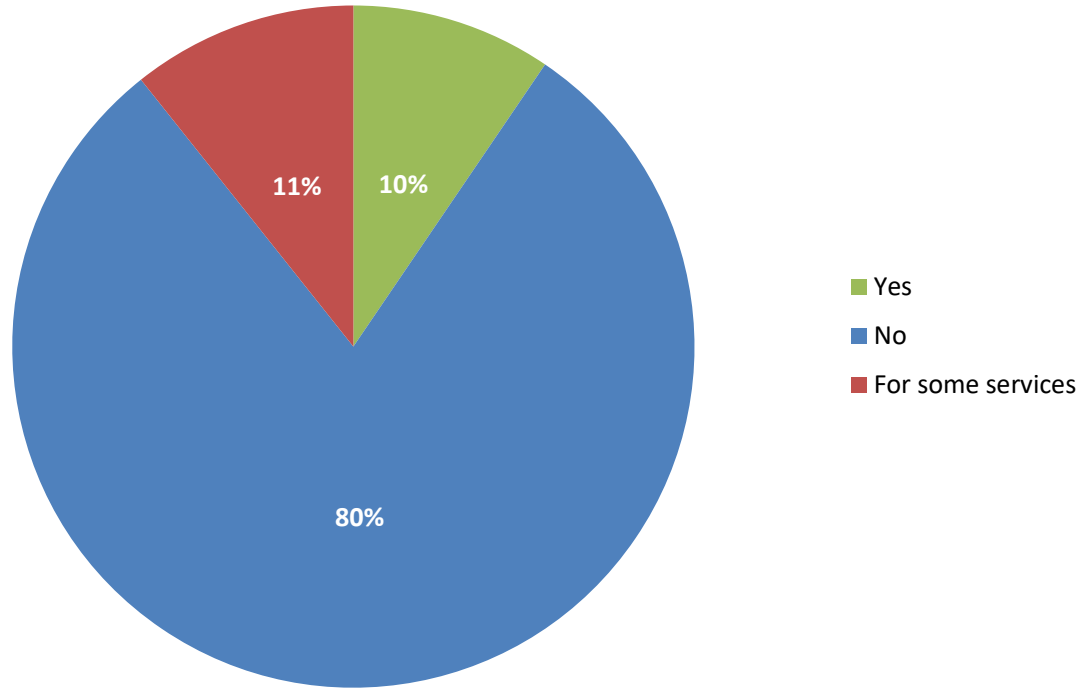


What is your hourly rate exclusive of VAT?

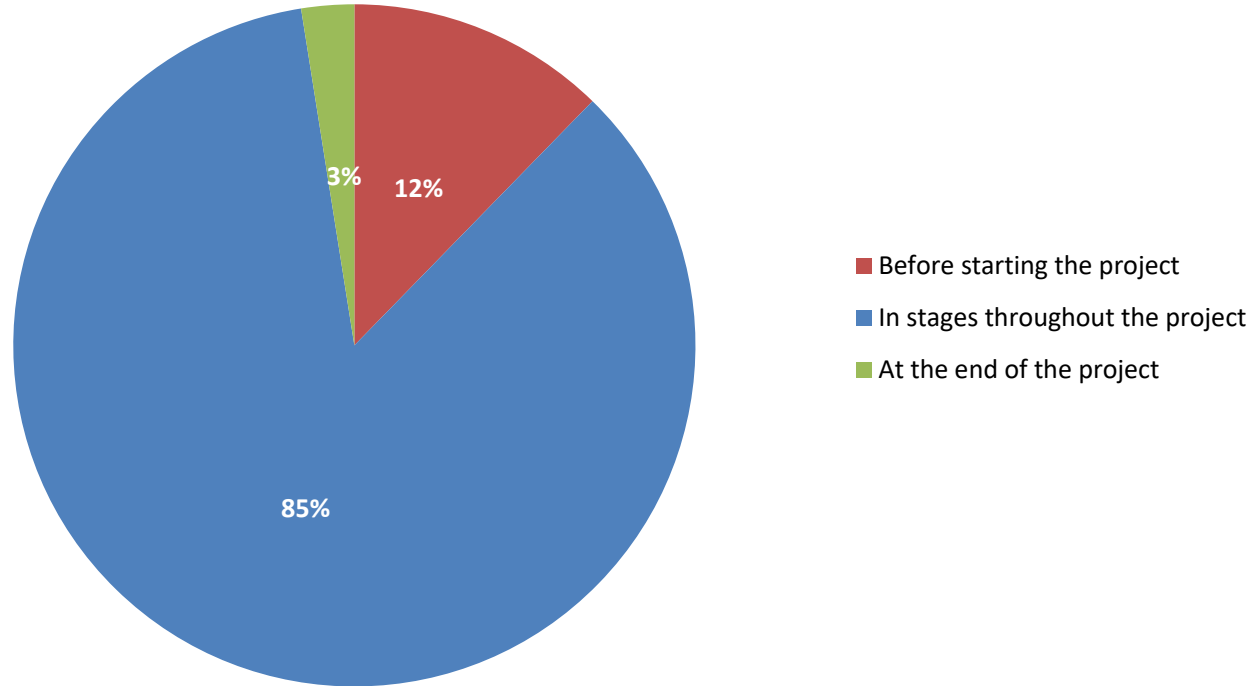
(The most senior designer in your practice)



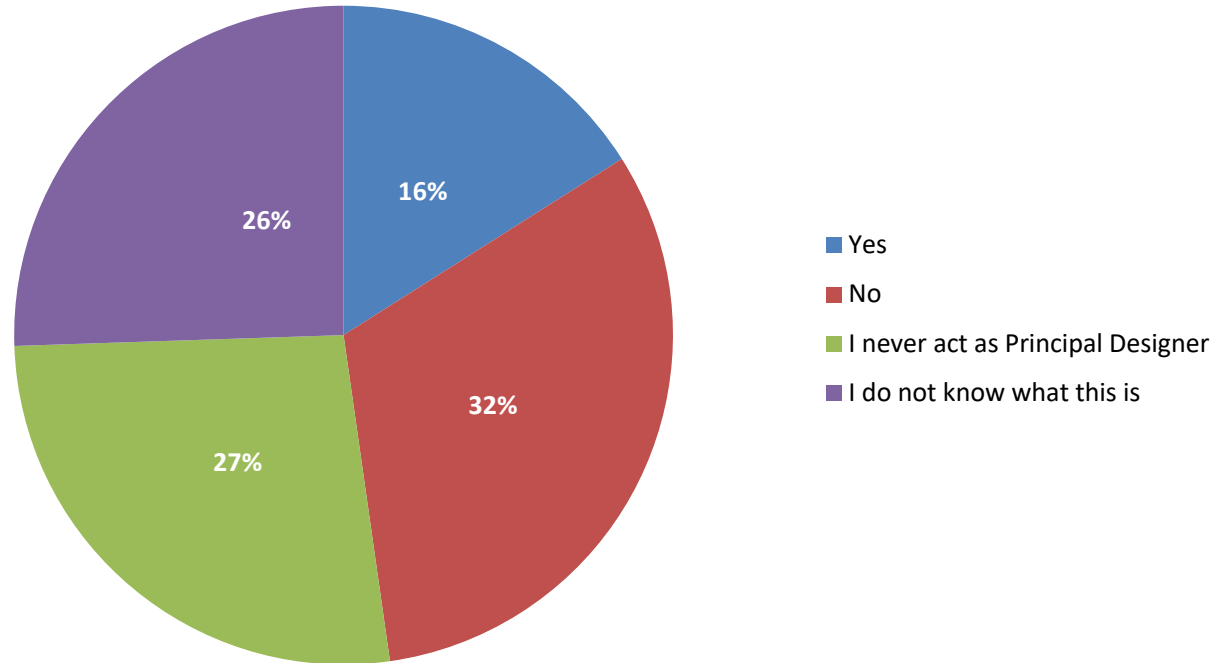
Do you list your fees on your website?



When do you charge for your services?



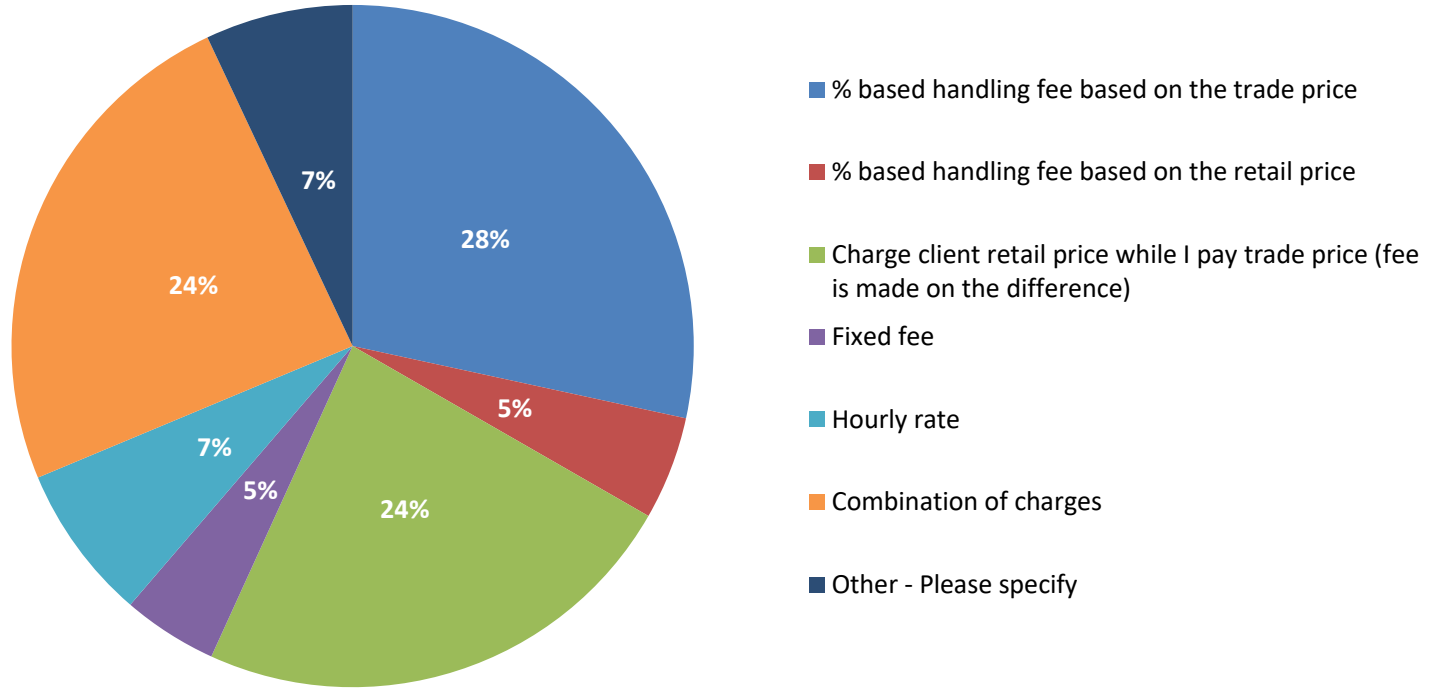
Do you charge additional fees for acting as the Principal Designer under CDM 2015?



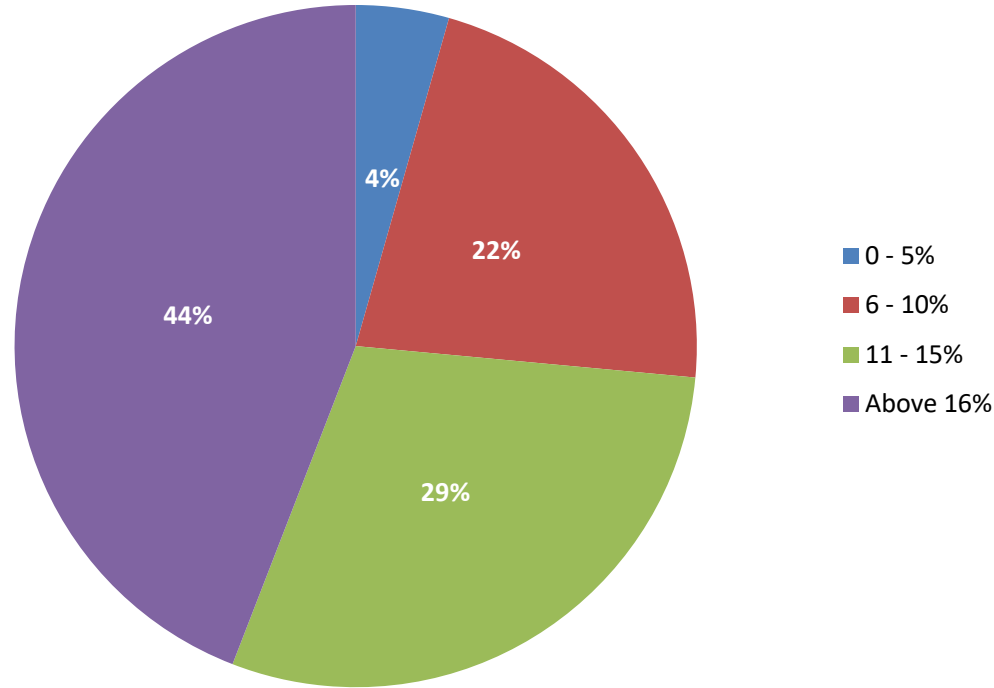


Sourcing Products

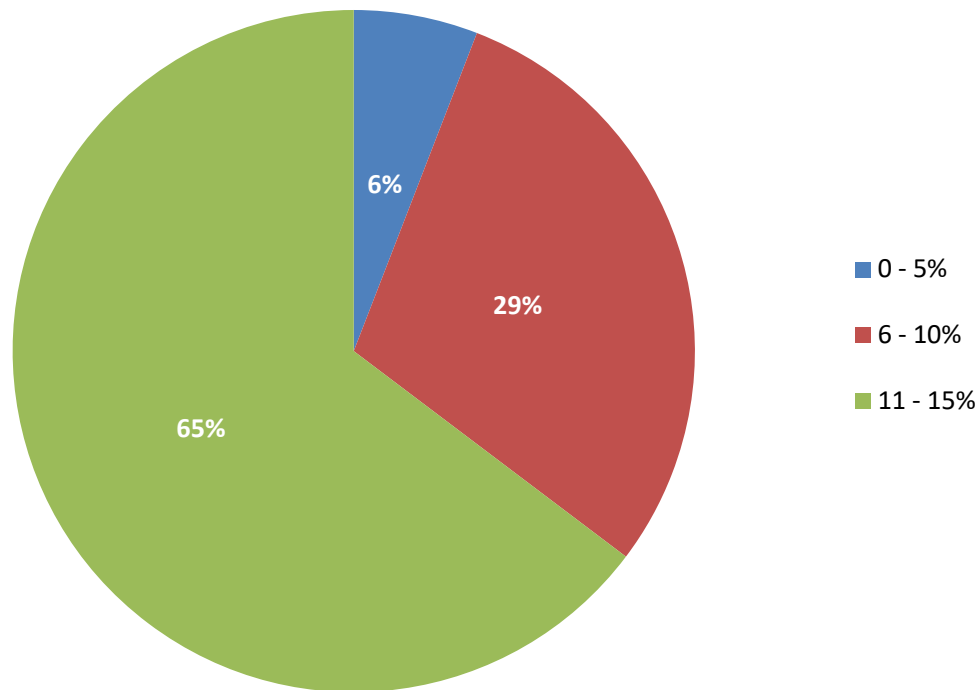
How do you charge for the sourcing and supplying of FF&E?



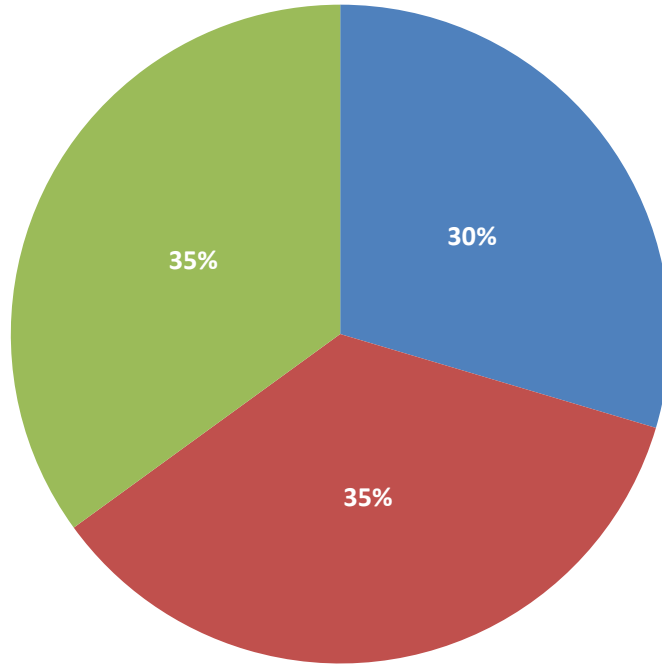
What % handling fee do you charge, based on the trade price?



What % handling fee do you charge, based on the retail price?

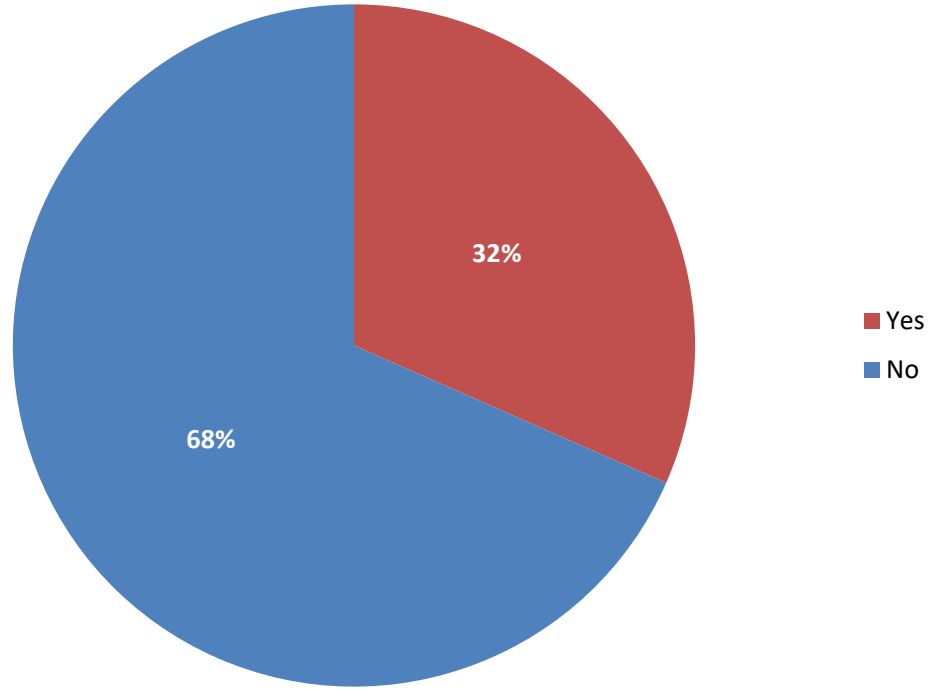


How do you supply FF&E?



- You act only on behalf of your client. The invoice is addressed to your client (it might be addressed to your client 'Care of' you for administrative purposes)
- You purchase the FF&E direct from the trade supplier and then sell it on to your client. The supplier invoice you directly, you pay the supplier and then you issue your own invoices to your client.
- A combination of both models, depending on the requirements of the job.

Do you inform your clients exactly what you paid for all of the goods?





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